

# Sankalp Sharma

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## EDUCATION

- 2016 Ph.D. Agricultural Economics, University of Nebraska – Lincoln  
*[Risk Preferences and Farm-decision Making in the United States](#)*
- 2012 Masters. Economics, North Carolina State University
- 2010 PG Diploma. Marketing Management, Madurai Kamaraj University
- 2009 B.Sc (Hons.). Statistics, University of Delhi (Kirori Mal College)

## PROFESSIONAL EXPERIENCE

- 2017 – Assistant Professor of Agribusiness, Kent State University- Tuscarawas
- 2016 – 17 Assistant Professor of Agribusiness, Oklahoma Panhandle State Univ
- 2016 Business & Performance Metrics Analyst, Nebraska Department of  
Agriculture (*May – June*)
- 2012 – 16 Research Assistant, University of Nebraska – Lincoln.
- 2012 Consultant, Food & Agriculture Organization – UN (*May – Aug*)
- 2011 Marketing Analyst, Arts Perfect (*July – Dec*)
- 2009 – 10 Research Analyst, Council for Social Development
- 2008 Data Analyst, Ministry of Statistics & Program Implementation, Govt.  
of India (*July – Aug*)

## RESEARCH

### EXPERTISE

Risk analysis  
Crop insurance  
Farm decision-making  
Land use  
Categorical data analysis  
Panel data analysis  
Applied fiscal theory  
Price forecasting

## PUBLICATIONS

### Journal Articles, Peer Reviewed.

[Giri, Anil., Giri, Ram., Nelson, Victoria., Lovercamp, Kyle., Sharma, Sankalp.](#) and Protopop, Iuliia. 2017. “Can Nepal Attain Self-Sufficiency in Major Crops Production?”, *Journal of Forest and Livelihood*, 15(2): 1-12, Oct. (2017)

### Extension Articles, Peer Reviewed.

[Sharma, Sankalp and Schoengold, Karina.](#) “Do Hypothetical Choices Indicate True Risk Preferences? A comparison of stated and revealed data on decisions over risky Outcomes”, *Cornhusker Economics*, Aug. (2016)

[Giri, Anil., Lovercamp, Kyle. and Sharma, Sankalp.](#) “Unemployment in Ag-dominant States During and in the Aftermath of the Great Recession”, *Cornhusker Economics*, May. (2016)

### Conference Articles, Peer Reviewed.

[Sharma, Sankalp., Haque, Tajamul., Giri, Anil. and Protopop, Iuliia.](#) “Agency Assisted Urban Renewal under Heterogeneous Utility Functions”, submitted to the *Land and Poverty Conference – World Bank*, March. (2018)

[Sharma, Sankalp., Giri, Anil. and Haque, Tajamul.](#) “Land Alterations and the Carbon Flux Ratio”, *Land and Poverty Conference – World Bank*, March. (2017)

[Sharma, Sankalp., Haque, Tajamul., Mansur, Rifat. And Giri, Anil.](#) “Shadow Price of Water Under Varying Risk Preferences”, *International Water Resource Economics Conference*, Sept. (2016) (presentation at min: 20.00)

[Sharma, Sankalp., and Schoengold, Karina.](#) “A Comparison of Stated and Revealed Risk Preferences using Safety-First”, *American Agricultural Economics Association (AAEA) conference*, July. (2016)

[Sharma, Sankalp., Haque, Tajamul and Giri, Anil.](#) “Welfare Consequences of Land Acquisition in India”, *Land & Poverty Conference – World Bank*, March (2016).

[Sharma, Sankalp.](#) “Risk Considerations for Weather Based Index Insurance: A Simulation Study for India”, *Southern Agricultural Economics Association (SAEA) conference*, Feb. (2016)

[Sharma, Sankalp. and Schoengold, Karina.](#) “Estimating Willingness to Pay for Crop Insurance under Price and Yield Uncertainty”, *American Agricultural Economics Association (AAEA) conference*, July. (2015)

[Sharma, Sankalp.](#) “Benefits of the Conservation Reserve Program: An Econometric Analysis”, *Western Social Science Association conference (WSSA)*, April. and *Spatial Econometrics Association conference*, May. (2015)

## **GRANTS**

- 2017 - (1) \$50,000 research grant, North Central Extension Risk Management Education Center (*pending; applied – Nov.*)  
(2) \$10,000 summer research grant, Kent State University (*pending, applied – Oct.*)  
(3) \$17,000 research grant received from Purdue University's Center for Food and Agribusiness (*Sept.*)

## **AS A REVIEWER**

- 2016 - International Journal of Disaster Risk Reduction  
2015 International Food and Agribusiness Management Review  
2014 American Agricultural Economics Association conference

## **TEACHING**

### **COURSES TAUGHT**

#### **Kent State University**

- AGRI 33000: Agricultural Commodity Marketing (Fall 2017)  
AGRI 35000: Crop & Forage Production Management (Fall 2017)  
AGRI 40000: Advanced Farm Business Management (Fall 2017)  
AGRI 42000: Agricultural Finance (Fall 2017)

#### **Oklahoma Panhandle State University**

- AG 2343: Introduction to Agricultural Economics (Fall 2016, 2017/Spring 2017)  
AG 4000: Agricultural Futures and Options (Fall 2016/Spring 2017)  
AG 4923: Quantitative Economics (Fall 2016)  
AG 4983: Agricultural Marketing (Fall 2016/Spring 2017)  
AG 3573: Money and Banking (Spring 2017)

#### **University of Nebraska – Lincoln**

- ECON 873 / AECN 873: Microeconomic Models and Applications (Fall 2015)

## **SERVICE**

#### **Kent State University**

- 2017 – (1) Member of organizing committee for Agribusiness launch event held on Nov. 8<sup>th</sup>.  
(2) Helped with promoting the Agribusiness program through the Ohio Farm Bureau.  
(3) Member of Electronic Communications committee. Discussed methods of better implementing VDI for faculty on the Tuscarawas campus.  
(4) Member of the Morale committee.

### **Oklahoma Panhandle State University**

- 2016 – 17 (1) Organizer/judge Future Farmers of America (FFA) Interscholastics Competition (*Nov.*)  
(2) Student recruitment  
(3) Risk management presentation for agricultural county educators in western Oklahoma.  
(4) Development of an online-MBA program in Agribusiness. (Still under development)

### **AWARDS & RECOGNITION**

- 2009 – 10 Project completion bonus, Council for Social Development  
2009 Inducted into the Kirori Mal Statistics Society on graduating Bachelors program with Honors  
2008 Certificate of Merit, Government of India

### **PROFESSIONAL AFFILIATIONS**

- Agricultural & Applied Economics Association (AAEA)  
Western Agricultural Economics Association (WAEA)  
International Water Resource Economics Center (IWREC)