

# Sankalp Sharma

Kent State University – Tuscarawas

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## EDUCATION

- 2016 Ph.D. Agricultural Economics, University of Nebraska – Lincoln  
*[Risk Preferences and Farm-decision Making in the United States](#)*
- 2012 Masters. Economics, North Carolina State University
- 2010 PG Diploma. Marketing Management, Madurai Kamaraj University
- 2009 B.Sc (Hons.). Statistics, University of Delhi (Kirori Mal College)

## PROFESSIONAL EXPERIENCE

- 2017 – Assistant Professor of Agribusiness, Kent State University- Tuscarawas
- 2016 – 17 Assistant Professor of Agribusiness, Oklahoma Panhandle State Univ
- 2016 Business & Performance Metrics Analyst, Nebraska Department of Agriculture (*May – June*)
- 2012 – 16 Research Assistant, University of Nebraska – Lincoln.
- 2012 Consultant, Food & Agriculture Organization – UN (*May – Aug*)
- 2011 Marketing Analyst, Arts Perfect (*July – Dec*)
- 2009 – 10 Research Analyst, Council for Social Development
- 2008 Data Analyst, Ministry of Statistics & Program Implementation, Govt. of India (*July – Aug*)

## RESEARCH

### EXPERTISE

- Risk analysis
- Crop insurance
- Farm decision-making
- Land use
- Categorical data analysis
- Panel data analysis
- Applied fiscal theory
- Price forecasting

## PUBLICATIONS (Google Scholar link on right)



### Journal Articles, Peer Reviewed.

[Giri, Anil., Giri, Ram., Nelson, Victoria., Lovercamp, Kyle., Sharma, Sankalp.](#) and Protopop, Iuliia. 2017. “Can Nepal Attain Self-Sufficiency in Major Crops Production?”, *Journal of Forest and Livelihood*, 15(2): 1-12, Oct. (2017)

### Extension Articles, Peer Reviewed.

[Giri, Anil., Lovercamp, Kyle., Sharma, Sankalp. and Protopop, Iuliia.](#) “Do Nebraska's Agricultural Land Values and Rent Reflect Increased Differential in Yield and Crop Price?”, *Economics & Business Journal: Inquiries & Perspective* 8 (1), 128-138

[Sharma, Sankalp and Schoengold, Karina.](#) “Do Hypothetical Choices Indicate True Risk Preferences? A comparison of stated and revealed data on decisions over risky Outcomes”, *Cornhusker Economics*, Aug. (2016)

[Giri, Anil., Lovercamp, Kyle. and Sharma, Sankalp.](#) “Unemployment in Ag-dominant States During and in the Aftermath of the Great Recession”, *Cornhusker Economics*, May. (2016)

### Conference Articles, Peer Reviewed.

[Sharma, Sankalp., Haque, Tajamul., Giri, Anil. and Protopop, Iuliia.](#) “Agency Assisted Urban Renewal under Heterogeneous Utility Functions”, submitted to the *Land and Poverty Conference – World Bank*, March. (2018)

[Sharma, Sankalp., Giri, Anil. and Haque, Tajamul.](#) “Land Alterations and the Carbon Flux Ratio”, *Land and Poverty Conference – World Bank*, March. (2017)

[Sharma, Sankalp., Haque, Tajamul., Mansur, Rifat. And Giri, Anil.](#) “Shadow Price of Water Under Varying Risk Preferences”, *International Water Resource Economics Conference*, Sept. (2016) (presentation at min: 20.00)

[Sharma, Sankalp., and Schoengold, Karina.](#) “A Comparison of Stated and Revealed Risk Preferences using Safety-First”, *American Agricultural Economics Association (AAEA) conference*, July. (2016)

[Sharma, Sankalp., Haque, Tajamul and Giri, Anil.](#) “Welfare Consequences of Land Acquisition in India”, *Land & Poverty Conference – World Bank*, March (2016).

**Sharma, Sankalp.** “Risk Considerations for Weather Based Index Insurance: A Simulation Study for India”, *Southern Agricultural Economics Association (SAEA) conference*, Feb. (2016)

[Sharma, Sankalp, and Schoengold, Karina.](#) “Estimating Willingness to Pay for Crop Insurance under Price and Yield Uncertainty”, *American Agricultural Economics Association (AAEA) conference*, July. (2015)

**Sharma, Sankalp.** “Benefits of the Conservation Reserve Program: An Econometric Analysis”, *Western Social Science Association conference (WSSA)*, April. and *Spatial Econometrics Association conference*, May. (2015)

## **GRANTS**

- 2017 - (1) \$50,000 research grant, North Central Extension Risk Management Education Center (*pending; applied – Nov.*)  
(2) \$10,000 summer research grant, Kent State University (*pending, applied – Oct.*)  
(3) \$17,000 research grant received from Purdue University’s Center for Food and Agribusiness (*Sept.*)

## **AS A REVIEWER**

- 2016 - International Journal of Disaster Risk Reduction  
2015 International Food and Agribusiness Management Review  
2014 American Agricultural Economics Association conference

## **TEACHING**

### **COURSES TAUGHT**

#### **Kent State University**

- AGRI 33000: Agricultural Commodity Marketing (Fall 2017)  
AGRI 35000: Crop & Forage Production Management (Fall 2017)  
AGRI 40000: Advanced Farm Business Management (Fall 2017)  
AGRI 41000: Agricultural Price Analysis (Spring 2018)  
AGRI 42000: Agricultural Finance (Fall 2017)  
AGRI 43000: Agricultural Environmental Law (Spring 2018)  
AGRI 44000: Agricultural and International Trade Policy (Spring 2018)

#### **Oklahoma Panhandle State University**

- AG 2343: Introduction to Agricultural Economics (Fall 2016, 2017/Spring 2017)  
AG 4000: Agricultural Futures and Options (Fall 2016/Spring 2017)  
AG 4923: Quantitative Economics (Fall 2016)  
AG 4983: Agricultural Marketing (Fall 2016/Spring 2017)  
AG 3573: Money and Banking (Spring 2017)

#### **University of Nebraska – Lincoln**

- ECON 873 / AECN 873: Microeconomic Models and Applications (Fall 2015)

## **SERVICE**

### **Kent State University**

- 2017 – 18
- (1) Gave a talk for 4-H students in Uhrichsville, OH, encouraging them to consider the Agribusiness program as a future college major.
  - (2) Organized the launch meeting the Kent State Chapter of the Collegiate Farm Bureau (CFB). Will serve as the lead faculty on the CFB.
  - (3) Member of organizing committee for Agribusiness launch event held on Nov. 8<sup>th</sup>.
  - (4) Helped with promoting the Agribusiness program through the Ohio Farm Bureau.
  - (5) Member of Electronic Communications committee. Discussed methods of better implementing VDI for faculty on the Tuscarawas campus.
  - (6) Member of the Morale committee.

### **Oklahoma Panhandle State University**

- 2016 – 17
- (1) Organizer/judge Future Farmers of America (FFA) Interscholastics Competition (*Nov.*)
  - (2) Student recruitment
  - (3) Risk management presentation for agricultural county educators in western Oklahoma.
  - (4) Development of an online-MBA program in Agribusiness. (Still under development)

## **AWARDS & RECOGNITION**

- 2009 – 10      Project completion bonus, Council for Social Development
- 2009            Inducted into the Kirori Mal Statistics Society on graduating Bachelors program with Honors
- 2008            Certificate of Merit, Government of India

## **PROFESSIONAL AFFILIATIONS**

- Agricultural & Applied Economics Association (AAEA)  
Western Agricultural Economics Association (WAEA)  
International Water Resource Economics Center (IWREC)